



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: November 11, 2020

Re: Automotive Fuels
Annual Contract #21-01-5515R-RFP

The following proposals were received and opened at 3:00 p.m., Wednesday, October 28, 2020 as advertised and specified in documents concerning **Annual Contract #21-01-5515R-RFP Automotive Fuels**. The proposals received are located on pages 2-15.

^a Recommendation based on user department's evaluation of overall best value to the District by fuel type.

Recommendation: AmeriGas
Atlantic Petroleum
Indigo Energy (Indigo Energy Partners, LLC)
Petroleum Traders Corporation

Funding: M & O Funds

Estimated Expenditure: \$5,000,000.00

Contract Term: January 1, 2021 - December 31, 2021

Renewal: 4 Years

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EVALUATIONS MATRIX
RFP - Request for Proposal
Cypress-Fairbanks Independent School District

21-01-5515R-RFP Automotive Fuels

Instructions and directions for completing RFP Evaluation Matrix

1. Please enter your name on each evaluation sheet, and on the summary sheet on the line provided.
2. Each Respondent is to be scored by the following scale:

5.0 to 4.5 = Exceptional, exceeds and fully meets all requirements
4.4 to 3.5 = Advantageous, exceeds some requirements
3.4 to 2.5 = Meets minimal requirements
2.4 to 1.5 = Addresses most of the minimal requirements
1.4 to 1.0 = Addresses part of minimal requirements
3. Please enter your point (shown above) for each criterion being evaluated.

7.0 Evaluation Criteria and Award – In evaluating qualified proposals, the following considerations will be taken into account for award recommendations:

- 7.1 the purchase price; (30%)
- 7.2 the reputation of the vendor and of the vendor's goods or services; (15%)
- 7.3 the quality of the vendor's goods or services; (15%)
- 7.4 the extent to which the goods or services meet the needs of the District; (15%)
- 7.5 the vendor's past relationship with the District; (25%)
- 7.6 the long-term cost to the District to acquire the vendor's goods or services; (0%)
- 7.7 for a contract for goods and services, other than goods and services related to telecommunications and information services, building construction and maintenance, or instructional materials, whether the vendor or the vendor's ultimate parent company or majority owner: (A) has its principal place of business in this state; or (B) employs at least 500 persons in this state; (0%)
- 7.8 any other relevant factor specifically listed in the request for bid or proposal. (0%)

**21-01-5515R-RFP Automotive Fuels - Bid Lines 1-5
(Gasoline & Diesel)**

| Company/Vendor Name |
|--|
| A.J. Hurt, Jr., Inc., dba Reladyne |
| Atlantic Petroleum |
| Colonial Oil Industries, Inc. |
| Fikes Wholesale, Inc. |
| Gold Star Petroleum |
| Indigo Energy (Indigo Energy Partners, LLC) |
| Mikon Energy, LLC |
| Petroleum Traders Corporation |
| Pinnacle Petroleum, Inc. |
| SC Fuels (Southern Counties Oil Co., a CA Limited Partnership) |
| Sun Coast Resources, Inc. |
| Three L, Inc. |

21-01-5515R-RFP Automotive Fuels - Bid Lines 1-5 (Gasoline & Diesel)

TEAM SCORE SUMMARY

| Company/Vendor Name | Evaluator 1 | Evaluator 2 | Evaluator 3 | Average Score | Ranking |
|--|-------------|-------------|-------------|---------------|---------|
| A.J. Hurt, Jr., Inc., dba Reladyne | 53.20 | 75.20 | 68.70 | 65.70 | 6 |
| Atlantic Petroleum | 47.00 | 60.50 | 57.20 | 54.90 | 12 |
| Colonial Oil Industries, Inc. | 52.40 | 72.20 | 57.80 | 60.80 | 9 |
| Fikes Wholesale, Inc. | 53.00 | 73.40 | 59.60 | 62.00 | 8 |
| Gold Star Petroleum | 52.40 | 71.60 | 56.00 | 60.00 | 10 |
| Indigo Energy (Indigo Energy Partners, LLC) | 62.60 | 79.40 | 63.80 | 68.60 | 2 |
| Mikon Energy, LLC | 50.60 | 71.00 | 53.00 | 58.20 | 11 |
| Petroleum Traders Corporation | 65.60 | 83.20 | 93.70 | 80.83 | 1 |
| Pinnacle Petroleum, Inc. | 61.40 | 72.80 | 63.20 | 65.80 | 5 |
| SC Fuels (Southern Counties Oil Co., a CA Limited Partnership) | 58.40 | 75.80 | 62.60 | 65.60 | 7 |
| Sun Coast Resources, Inc. | 55.40 | 72.20 | 72.20 | 66.60 | 4 |
| Three L, Inc. | 52.70 | 73.90 | 79.00 | 68.53 | 3 |

RESPONDENT SUMMARY

21-01-5515R-RFP Automotive Fuels - Bid Lines 1-5 (Gasoline & Diesel)

Evaluator 1

| Company/Vendor Name: | The purchase price | The reputation of the Proposer and of the Proposer's goods and services | The quality of the Proposer's goods or services | The suitability for the intended use | The vendor's past relationship with the District | Total |
|--|--------------------|---|---|--------------------------------------|--|-------|
| A.J. Hurt, Jr., Inc., dba Reladyne | 19.20 | 9.00 | 7.50 | 7.50 | 10.00 | 53.20 |
| Atlantic Petroleum | 12.00 | 7.50 | 7.50 | 7.50 | 12.50 | 47.00 |
| Colonial Oil Industries, Inc. | 18.00 | 7.50 | 7.50 | 6.90 | 12.50 | 52.40 |
| Fikes Wholesale, Inc. | 18.60 | 7.50 | 7.50 | 6.90 | 12.50 | 53.00 |
| Gold Star Petroleum | 18.00 | 7.50 | 7.50 | 6.90 | 12.50 | 52.40 |
| Indigo Energy (Indigo Energy Partners, LLC) | 28.20 | 7.50 | 7.50 | 6.90 | 12.50 | 62.60 |
| Mikon Energy, LLC | 16.20 | 7.50 | 7.50 | 6.90 | 12.50 | 50.60 |
| Petroleum Traders Corporation | 27.00 | 12.00 | 7.50 | 6.60 | 12.50 | 65.60 |
| Pinnacle Petroleum, Inc. | 27.00 | 7.50 | 7.50 | 6.90 | 12.50 | 61.40 |
| SC Fuels (Southern Counties Oil Co., a CA Limited Partnership) | 24.00 | 7.50 | 7.50 | 6.90 | 12.50 | 58.40 |
| Sun Coast Resources, Inc. | 18.00 | 10.80 | 7.50 | 6.60 | 12.50 | 55.40 |
| Three L, Inc. | 18.00 | 7.50 | 7.50 | 7.20 | 12.50 | 52.70 |

RESPONDENT SUMMARY

21-01-5515R-RFP Automotive Fuels - Bid Lines 1-5 (Gasoline & Diesel)

Evaluator 2

| Company/Vendor Name: | The purchase price | The reputation of the Proposer and of the Proposer's goods and services | The quality of the Proposer's goods or services | The suitability for the intended use | The vendor's past relationship with the District | Total |
|--|--------------------|---|---|--------------------------------------|--|-------|
| A.J. Hurt, Jr., Inc., dba Reladyne | 19.20 | 12.00 | 12.00 | 12.00 | 20.00 | 75.20 |
| Atlantic Petroleum | 15.00 | 9.00 | 12.00 | 12.00 | 12.50 | 60.50 |
| Colonial Oil Industries, Inc. | 21.00 | 10.20 | 12.00 | 12.00 | 17.00 | 72.20 |
| Fikes Wholesale, Inc. | 21.00 | 11.40 | 12.00 | 12.00 | 17.00 | 73.40 |
| Gold Star Petroleum | 20.40 | 10.20 | 12.00 | 12.00 | 17.00 | 71.60 |
| Indigo Energy (Indigo Energy Partners, LLC) | 28.20 | 10.20 | 12.00 | 12.00 | 17.00 | 79.40 |
| Mikon Energy, LLC | 19.80 | 10.20 | 12.00 | 12.00 | 17.00 | 71.00 |
| Petroleum Traders Corporation | 21.60 | 13.50 | 12.00 | 12.60 | 23.50 | 83.20 |
| Pinnacle Petroleum, Inc. | 21.60 | 10.20 | 12.00 | 12.00 | 17.00 | 72.80 |
| SC Fuels (Southern Counties Oil Co., a CA Limited Partnership) | 23.40 | 10.20 | 12.60 | 12.60 | 17.00 | 75.80 |
| Sun Coast Resources, Inc. | 21.00 | 10.20 | 12.00 | 12.00 | 17.00 | 72.20 |
| Three L, Inc. | 19.80 | 11.10 | 12.00 | 12.00 | 19.00 | 73.90 |

RESPONDENT SUMMARY

21-01-5515R-RFP Automotive Fuels - Bid Lines 1-5 (Gasoline & Diesel)

Evaluator 3

| Company/Vendor Name: | The purchase price | The reputation of the Proposer and of the Proposer's goods and services | The quality of the Proposer's goods or services | The suitability for the intended use | The vendor's past relationship with the District | Total |
|--|--------------------|---|---|--------------------------------------|--|-------|
| A.J. Hurt, Jr., Inc., dba Reladyne | 18.00 | 10.20 | 7.50 | 10.50 | 22.50 | 68.70 |
| Atlantic Petroleum | 21.00 | 8.70 | 7.50 | 7.50 | 12.50 | 57.20 |
| Colonial Oil Industries, Inc. | 22.80 | 7.50 | 7.50 | 7.50 | 12.50 | 57.80 |
| Fikes Wholesale, Inc. | 24.60 | 7.50 | 7.50 | 7.50 | 12.50 | 59.60 |
| Gold Star Petroleum | 21.00 | 7.50 | 7.50 | 7.50 | 12.50 | 56.00 |
| Indigo Energy (Indigo Energy Partners, LLC) | 28.80 | 7.50 | 7.50 | 7.50 | 12.50 | 63.80 |
| Mikon Energy, LLC | 18.00 | 7.50 | 7.50 | 7.50 | 12.50 | 53.00 |
| Petroleum Traders Corporation | 28.20 | 15.00 | 13.50 | 13.50 | 23.50 | 93.70 |
| Pinnacle Petroleum, Inc. | 28.20 | 7.50 | 7.50 | 7.50 | 12.50 | 63.20 |
| SC Fuels (Southern Counties Oil Co., a CA Limited Partnership) | 27.60 | 7.50 | 7.50 | 7.50 | 12.50 | 62.60 |
| Sun Coast Resources, Inc. | 27.00 | 10.50 | 7.50 | 10.20 | 17.00 | 72.20 |
| Three L, Inc. | 24.60 | 10.80 | 13.20 | 11.40 | 19.00 | 79.00 |

21-01-5515R-RFP Automotive Fuels - Bid Lines 6-8 (Propane)

| Company/Vendor Name |
|----------------------------|
| AmerlGas |
| Atlantic Petroleum |
| Ferrellgas |
| Mikon Energy, LLC |
| Suburban Propane, LP |

21-01-5515R-RFP Automotive Fuels - Bid Lines 6-8 (Propane)

TEAM SCORE SUMMARY

| Company/Vendor Name | Evaluator 1 | Evaluator 2 | Evaluator 3 | Average Score | Ranking |
|----------------------|-------------|-------------|-------------|---------------|---------|
| AmerIGas | 66.20 | 86.30 | 96.10 | 82.87 | 1 |
| Atlantic Petroleum | 64.70 | 76.50 | 66.50 | 69.23 | 2 |
| Ferrellgas | 47.00 | 64.50 | 50.00 | 53.83 | 4 |
| Mikon Energy, LLC | 47.00 | 64.50 | 50.00 | 53.83 | 4 |
| Suburban Propane, LP | 53.00 | 74.10 | 61.40 | 62.83 | 3 |

RESPONDENT SUMMARY

21-01-5515R-RFP Automotive Fuels - Bid Lines 6-8 (Propane)

Evaluator 1

| Company/Vendor Name: | The purchase price | The reputation of the Proposer and of the Proposer's goods and services | The quality of the Proposer's goods or services | The suitability for the intended use | The vendor's past relationship with the District | Total |
|----------------------|--------------------|---|---|--------------------------------------|--|-------|
| AmerlGas | 22.20 | 9.00 | 7.50 | 7.50 | 20.00 | 66.20 |
| Atlantic Petroleum | 30.00 | 7.50 | 7.50 | 7.20 | 12.50 | 64.70 |
| Ferrellgas | 12.00 | 7.50 | 7.50 | 7.50 | 12.50 | 47.00 |
| Mikon Energy, LLC | 12.00 | 7.50 | 7.50 | 7.50 | 12.50 | 47.00 |
| Suburban Propane, LP | 18.00 | 7.50 | 7.50 | 7.50 | 12.50 | 53.00 |

RESPONDENT SUMMARY

21-01-5515R-RFP Automotive Fuels - Bid Lines 6-8 (Propane)

Evaluator 2

| Company/Vendor Name: | The purchase price | The reputation of the Proposer and of the Proposer's goods and services | The quality of the Proposer's goods or services | The suitability for the intended use | The vendor's past relationship with the District | Total |
|----------------------|--------------------|---|---|--------------------------------------|--|-------|
| AmerlGas | 25.20 | 12.60 | 12.00 | 13.50 | 23.00 | 86.30 |
| Atlantic Petroleum | 27.00 | 9.00 | 12.00 | 13.50 | 15.00 | 76.50 |
| Ferrellgas | 15.00 | 9.00 | 12.00 | 13.50 | 15.00 | 64.50 |
| Mikon Energy, LLC | 15.00 | 9.00 | 12.30 | 13.20 | 15.00 | 64.50 |
| Suburban Propane, LP | 24.60 | 9.00 | 12.00 | 13.50 | 15.00 | 74.10 |

RESPONDENT SUMMARY

21-01-5515R-RFP Automotive Fuels - Bid Lines 6-8 (Propane)

Evaluator 3

| Company/Vendor Name: | The purchase price | The reputation of the Proposer and of the Proposer's goods and services | The quality of the Proposer's goods or services | The suitability for the intended use | The vendor's past relationship with the District | Total |
|----------------------|--------------------|---|---|--------------------------------------|--|-------|
| AmerlGas | 28.80 | 14.40 | 14.40 | 13.50 | 25.00 | 96.10 |
| Atlantic Petroleum | 28.80 | 7.50 | 7.50 | 10.20 | 12.50 | 66.50 |
| Ferrellgas | 15.00 | 7.50 | 7.50 | 7.50 | 12.50 | 50.00 |
| Mikon Energy, LLC | 15.00 | 7.50 | 7.50 | 7.50 | 12.50 | 50.00 |
| Suburban Propane, LP | 26.40 | 7.50 | 7.50 | 7.50 | 12.50 | 61.40 |

| Line 1 Unleaded Regular Grade Gasoline (approximately 350,000 gallons annually) | | | | | (+/-) OPIS | Brand or Trade Name |
|---|-----|--------|-------------------------------|--|---|--|
| SUPPLIER | QTY | UOM | PRICE | NOTES | Indicate if Price is (+/-) OPIS Index. | Indicate the brand or trade name being bid. |
| SC Fuels (Southern Counties Oil Co., a CA Limited Partnership) | 1 | Gallon | -\$0.0475 | | -0.0475 | SC Fuels unbranded out of KM Pasadena terminal primary, MVP Pasadena secondary |
| Petroleum Traders Corporation | 1 | Gallon | -\$0.0513 ^a | | (-) Deduction from OPIS End of Day Average in Houston TX | Various Unbranded to include Marathon, Truman Arlond, Petrocom, Valero |
| Sun Coast Resources, Inc. | 1 | Gallon | -\$0.039 | Based on 8,000 gallons delivered | - OPIS Average | Various unbranded |
| Pinnacle Petroleum, Inc. | 1 | Gallon | -\$0.0394 | | (-) OPIS Index | Unbranded |
| Gold Star Petroleum | 1 | Gallon | \$0.0071 | | +OPIS | Valero, ExxonMobil, Phillips66, Truman Arnold, NGL |
| A.J. Hurt, Jr., Inc., dba Reladyne | 1 | Gallon | \$0.0197 | | + OPIS | Valero or equal |
| Three L, Inc. | 1 | Gallon | \$0.0185 | | + Opis Avg. | Unbranded Unleaded Regular Gasoline |
| Atlantic Petroleum | 1 | Gallon | \$0.0288 | | OPIS Houston Rack Average for unleaded gasoline 87 W/10ETH + 0.0369 | Marathon Petroleum Gasoline Unleaded 87 W/10% ETH |
| Fikes Wholesale, Inc. | 1 | Gallon | \$0.0431 | | (-) less than the OPIS Index (\$-0.0431) | Motiva Unbranded |
| Indigo Energy (Indigo Energy Partners, LLC) | 1 | Gallon | \$0.0417 ^a | | Minus OPIS Gross Contract Average for Houston | Marathon, Valero, Exxon, Motiva, Citgo, Phillips |
| Colonial Oil Industries, Inc. | 1 | Gallon | \$0.0543 | | - | Various, including Shell and Exxon |
| Mikon Energy, LLC | 1 | Gallon | \$112.75 | Opis Pricing on 10-27-2020 Answers are in cents per gallon | Our Price will be Houston, Tx OPIS GROSS RFG ETHANOL(10%) Prices** +.0775 cents Pre Tax | Valero Rack Pricing |

| Line 2 Number (#) 2 Ultra Low Sulfur Diesel Fuel (approximately 1,600,000 gallons annually) | | | | | (+/-) OPIS | Brand or Trade Name |
|---|-----|--------|-------------------------------|------------------------------------|---|--|
| SUPPLIER | QTY | UOM | PRICE | NOTES | Indicate if Price is (+/-) OPIS Index. | Indicate the brand or trade name being bid. |
| SC Fuels (Southern Counties Oil Co., a CA Limited Partnership) | 1 | Gallon | -\$0.0375 | | -0.0375 | SC Fuels unbranded out of KM Pasadena terminal primary, MVP Pasadena secondary |
| Petroleum Traders Corporation | 1 | Gallon | -\$0.0415 ^a | | (-) Deduction from OPIS End of Day Average in Houston TX | Various Unbranded to include Marathon, Truman Arlond, Petrocom, Valero |
| Sun Coast Resources, Inc. | 1 | Gallon | -\$0.03 | Based on 7,200 gallons delivered | - OPIS Average | Various unbranded |
| Pinnacle Petroleum, Inc. | 1 | Gallon | \$0.0133 | | (+) OPIS Index | Unbranded |
| Indigo Energy (Indigo Energy Partners, LLC) | 1 | Gallon | \$0.0112 ^a | | Minus OPIS Gross Contract Average for Houston | Marathon, Valero, Exxon, Motiva, Citgo, Phillips |
| A.J. Hurt, Jr., Inc., dba Reladyne | 1 | Gallon | \$0.0197 | | + OPIS | Valero or equal |
| Gold Star Petroleum | 1 | Gallon | \$0.0194 | | +OPIS | Valero, ExxonMobil, Phillips66, Truman Arnold, NGL |
| Three L, Inc. | 1 | Gallon | \$0.0185 | | + Opis Avg. | Unbranded #2 Ultra Low Sulfur Diesel Fuel |
| Fikes Wholesale, Inc. | 1 | Gallon | \$0.0346 | | (-) less than the OPIS Index (\$-0.0346) | Motiva Unbranded |
| Colonial Oil Industries, Inc. | 1 | Gallon | \$0.0376 | | - | Various, including Shell and Exxon |
| Atlantic Petroleum | 1 | Gallon | \$0.0369 | | OPIS Houston Rack Average Clear TX LED Ultralow Sulphur Diesel + 0.0388 | Marathon Petroleum for Clear TX LED Ultralow Sulphur Diesel |
| Mikon Energy, LLC | 1 | Gallon | \$117.30 | This is Opis Pricing on 10-27-2020 | Our Price will be OPIS Gross Ultra Low Sulfur LED Distillate Prices +.0675 cents Pre Tax to Cy-Fair ISD | Valero Rack Pricing or Motiva Rack Pricing , |

Line 3 Delivery fee PER LOAD of Gasoline, Diesel or mixed load

| SUPPLIER | QTY | UOM | PRICE | NOTES |
|--|-----|-----|------------------------------|---|
| Gold Star Petroleum | 1 | Fee | \$0.00 | |
| Indigo Energy (Indigo Energy Partners, LLC) | 1 | Fee | \$0.00 ^a | Delivery charges are included in the differentials to the Houston OPIS Average for 87ULE10 RFG (-\$.0397) and ULSD TxLED (-\$.0092). |
| Pinnacle Petroleum, Inc. | 1 | Fee | \$0.00 | |
| Petroleum Traders Corporation | 1 | Fee | \$0.0322 ^a | Price is per gallon of delivered fuel |
| A.J. Hurt, Jr., Inc., dba Reladyne | 1 | Fee | \$10.00 | |
| Atlantic Petroleum | 1 | Fee | \$100.00 | Fixed delivery charge per load (includes accessorial, no demurrage) |
| Three L, Inc. | 1 | Fee | \$175.00 | |
| Sun Coast Resources, Inc. | 1 | Fee | \$225.00 | |
| Fikes Wholesale, Inc. | 1 | Fee | \$250.00 | |
| SC Fuels (Southern Counties Oil Co., a CA Limited Partnership) | 1 | Fee | \$255.00 | |
| Colonial Oil Industries, Inc. | 1 | Fee | \$265.00 | \$265 per load \$0.0340 per gallon |
| Mikon Energy, LLC | 1 | Fee | \$329.00 | We can deliver the loads free of charge if a \$5.95 service can be applied to each unit each service. We offer a fleet fueling option that reduces COVID 19 spread liability and reduces cost on your operational budget. |

Line 4 Additional costs or fees (excluding government mandated fees)

Description of additional cost or fee

| SUPPLIER | QTY | UOM | PRICE | NOTES | List a full description of the additional cost or fee. |
|--|-----|----------|-----------------------------|--|---|
| A.J. Hurt, Jr., Inc., dba Reladyne | 1 | Cost/Fee | \$0.00 | | None |
| Mikon Energy, LLC | 1 | Cost/Fee | \$0.00 | | N/A |
| Gold Star Petroleum | 1 | Cost/Fee | \$1.00 | | Demurrage: \$1 per minute after first hour |
| SC Fuels (Southern Counties Oil Co., a CA Limited Partnership) | 1 | Cost/Fee | \$20.00 | | Demurrage fee per quarter hour. |
| Atlantic Petroleum | 1 | Cost/Fee | \$45.00 | Pump charges for above ground storage tank | Pump charges above ground storage tank |
| [ALT1] Gold Star Petroleum | 1 | Cost/Fee | \$50.00 | Additional Fee | Split fee - |
| Pinnacle Petroleum, Inc. | 1 | Cost/Fee | \$50.00 | | Split and/or pump fee |
| Sun Coast Resources, Inc. | 1 | Cost/Fee | \$50.00 | | Splits, pump offs |
| Three L, Inc. | 1 | Cost/Fee | \$60.00 | | Pump Charge |
| Colonial Oil Industries, Inc. | 1 | Cost/Fee | \$75.00 | | \$75 split delivery fee (more than one site) \$75/hr. demurrage billed in quarter hour increments \$75 pump fee |
| Indigo Energy (Indigo Energy Partners, LLC) | 1 | Cost/Fee | \$75.00 ^a | | Cost for a split load between locations, a pump off using the truck's pump, or demurrage cost per hour after the 1st free hour. |
| Petroleum Traders Corporation | 1 | Cost/Fee | \$75.00 ^a | | Demurrage per hour after the first hour. |
| Fikes Wholesale, Inc. | 1 | Cost/Fee | \$85.00 | | Demurrage \$80.00 per hour, with 45 minutes free loading, and 60 minutes free unloading |

Line 5 DIESEL EXHAUST FLUID Urea Solution, AUS 32. manufactured pure urea mixed with deionized

Brand or trade name

| SUPPLIER | QTY | UOM | PRICE | NOTES | Manufacturer | Indicate the brand/trade name |
|--|-----|--------|----------------------------|--------------------------------------|--|--|
| Three L, Inc. | 1 | Gallon | \$1.11 | | Design Guide: BlueDEF or TerraCair Ultra DEF | KLEEN DEF |
| A.J. Hurt, Jr., Inc., dba Reladyne | 1 | Gallon | \$1.27 | | Design Guide: BlueDEF or TerraCair Ultra DEF | Reladyne DEF |
| Indigo Energy (Indigo Energy Partners, LLC) | 1 | Gallon | \$1.50 ^a | | Design Guide: BlueDEF or TerraCair Ultra DEF | Brenntag UltraPure DEF |
| Petroleum Traders Corporation | 1 | Gallon | \$1.55 ^a | | Design Guide: BlueDEF or TerraCair Ultra DEF | SkyBlue |
| Sun Coast Resources, Inc. | 1 | Gallon | \$1.55 | | Design Guide: BlueDEF or TerraCair Ultra DEF | Old World based on 200 gallon minimum deliveries |
| Atlantic Petroleum | 1 | Gallon | \$1.63 | Ultrapure Diesel Exhaust Fluid (DEF) | Design Guide: BlueDEF or TerraCair Ultra DEF | ULTRAPURE® Diesel Exhaust Fluid (DEF) |
| Mikon Energy, LLC | 1 | Gallon | \$3.79 | | Design Guide: BlueDEF or TerraCair Ultra DEF | Blue DEF, Ultra Pure DEF or Equivalent |

| Line 6 Propane (approximately 25,000 gallons annually). List cents per gallon Price (numeric) as the line item Price then indicate (+/-) fuel index Mont Belvieu in the required attributes below each line item. (Bobtail Truck) | | | | | (+/-) Mont Belvieu Price Index | Brand or Trade Name |
|---|------------|------------|-------------------------------------|--------------|--------------------------------|--|
| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u> | <u>NOTES</u> | | |
| <u>Atlantic Petroleum</u> | 1 | Gallon | <u>\$0.0861</u> ^a | | | Indicate if Price is (+/-) Mont Belvieu Price Index: Bobtail Truck (Less than 9,600 gallon). Indicate the brand or trade name being bid. |
| Suburban Propane, L.P. | 1 | Gallon | \$0.37 | | | Mont Belvieu Price Index for Propane + 0.0861 |
| Ferrellgas | 1 | Gallon | \$0.75 | | | Price per gallon (.57) will be in addition to (+) MBV Index. |
| <u>AmeriGas</u> | 1 | Gallon | <u>\$0.872</u> ^a | | | + OPIS Mont Bel Average Rack Price |
| Mikon Energy, LLC | 1 | Gallon | \$199.00 | | | Mont Belvieu (\$0.632) + \$0.24 mark-up per gallon |
| | | | | | | + .75 Mont Belvieu All Inclusive Including Delivery |

| Line 7 Propane (approximately 25,000 gallons annually). List cents per gallon Price (numeric) as the line item Price then indicate (+/-) fuel index Mont Belvieu in the required attributes below each line item. (Tanker Truck) | | | | | (+/-) Mont Belvieu Price Index | Brand or Trade Name |
|--|------------|------------|-------------------------------------|--------------|--------------------------------|--|
| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u> | <u>NOTES</u> | | |
| <u>Atlantic Petroleum</u> | 1 | Gallon | <u>\$0.0661</u> ^a | | | Indicate if Price is (+/-) Mont Belvieu Price Index: Tanker Truck (Less than 9,600 gallon and over). Indicate the brand or trade name being bid. |
| Suburban Propane, L.P. | 1 | Gallon | \$0.22 | | | Mont Belvieu Price Index for Propane + 0.0661 |
| Ferrellgas | 1 | Gallon | \$0.75 | | | Price per gallon listed (\$0.22) will be in addition to (+) MBV Index |
| <u>AmeriGas</u> | 1 | Gallon | <u>\$0.762</u> ^a | | | + OPIS Mont Bel Average Rack Price |
| Mikon Energy, LLC | 1 | Gallon | \$199.00 | | | Mont Belvieu (\$0.632) + \$0.13 mark-up per gallon |
| | | | | | | + .75 Mont Belvieu All Inclusive Including Delivery |

| Line 8 Additional costs or fees (excluding government mandated fees) | | | | | Description of additional cost or fee |
|--|------------|------------|------------------------------------|---|---|
| <u>SUPPLIER</u> | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u> | <u>NOTES</u> | <u>List a full description of the additional cost or fee.</u> |
| Ferrellgas | 1 | Cost/Fee | \$0.00 | | No costs/fees. |
| Mikon Energy, LLC | 1 | Cost/Fee | \$0.00 | | N/A |
| Suburban Propane, L.P. | 1 | Cost/Fee | \$14.78 | | An additional fee of \$9.92 (Safety Practices and Training Fee) will be added for each delivery. An additional fee of \$4.86 (Fuel Surcharge) will be added to each delivery. |
| <u>Atlantic Petroleum</u> | 1 | Cost/Fee | <u>\$17.30</u> ^a | Includes Hazmat Fees of \$10.99 Plus Fuel Recovery Fees of \$6.31 | |